

Message Text

SECRET

PAGE 01 BUCAR 02470 130935Z
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
-----118780 140045Z /65

R 130646Z APR 78
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 9020

S E C R E T BUCHAREST 2470

EXDIS

E.O. 11652: XGDS 2 & 3
TAGS: TSPA ACOM OVIP RO
SUBJ: VIP TELECOMMUNICATIONS SYSTEM
REF: BUCHAREST 2194

1. AFTER SMOOTH BEGINNING, FINAL CONTRACT NEGOTIATIONS BETWEEN E-SYSTEMS AND ROMANIAN TEAM HAVE RUN INTO DIFFICULTY DURING PAST TWO DAYS OVER NEW ROMANIAN DEMANDS RE WARRANTY PAYMENT PROVISION AND SECURE VOICE RECEPTION EQUIPMENT AT DESIGNATED EMBASSIES.

2. ACCORDING TO E-SYSTEM'S CAMERON, TEAM IS OPERATING UNDER STRICT INSTRUCTIONS FROM MANAGEMENT NOT TO DEVIATE FROM CONTRACT DOCUMENT PRESENTED TO ROMANIAN SIDE WHICH EMBODIES UNDERSTANDING ARRIVED AT DURING PREVIOUS MONTHS OF HARD NEGOTIATIONS. THIS INTERDICTION PARTICULARLY FIRM WITH RESPECT TO WARRANTY PROVISIONS ON COMMUNICATIONS SYSTEM WHERE IF ROMANIAN DEMANDS WERE MET, COMPANY COULD STAND TO LOSE 500K WARRANTY BOND WITHOUT ADEQUATE RETESTING PROTECTION. CAMERON REPORTS THAT E-SYSTEMS'S TAKE IT OR LEAVE IT POSITION PRESENTED TO ROMANIAN SIDE THIS MORNING WITH EVERY PROSPECTS THAT TEAM WOULD BE FLYING HOME THIS EVENING. HOWEVER, ROMANIAN SIDE DROPPED SECURE VOICE ISSUE AND ASKED E-SYSTEMS TEAM TO ANOTHER MEETING TOMORROW AT 1300.

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3. E-SYSTEMS TEAM SOMEWHAT HEARTENED BY TODAY'S EVENTS BUT ALSO SOBERED BY FACT THAT DIFFICULT DISCUSSION OF TERMS AND CONDITIONS YET TO COME AND THAT POSSIBILITY EXISTS THAT FINAL CONTRACT ACCEPTABLE TO BOTH SIDES CANNOT BE ACHIEVED.

4. E-SYSTEMS DALLAS INFORMED TEAM YESTERDAY THAT APPROVAL OF EXPORT LICENSE EXPECTED TODAY. PLEASE ADVISE.

SIMONS

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, PROCUREMENT, AIRCRAFT, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 apr 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: X2 & 3
Errors: N/A
Expiration:
Film Number: D780159-1110
Format: TEL
From: BUCHAREST
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780462/aaaacai.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 16fc39b1-c288-dd11-92da-001cc4696bcc
Office: ACTION SS
Original Classification: SECRET
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: 78 BUCHAREST 2194
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SAS ID: 2985236
Secure: OPEN
Status: NATIVE
Subject: VIP TELECOMMUNICATIONS SYSTEM
TAGS: TSPA, ACOM, OVIP, RO, US, E-SYSTEMS, (CEAUSESCU, NICOLAE)
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/16fc39b1-c288-dd11-92da-001cc4696bcc
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